

AI vs Hiring

Complete Cost Analysis Worksheet

Calculate the true cost of hiring vs AI automation for your business

Printable Worksheet

 Yes AI AI vs Hiring Worksheet

Employee Cost Calculator

Calculate the true annual cost of hiring an employee. Most businesses only consider base salary, but the real cost is typically 30-50% higher.

Cost Component	Example (\$)	Your Business (\$)
Base Salary	78,000	
Superannuation (11.5%)	8,970	
Annual Leave Loading (17.5%)	2,340	
Sick Leave Provision	1,800	
WorkCover Insurance (~1.5%)	1,170	
Equipment & Software	3,500	
Office Space Allocation	2,400	
Training & Development	1,500	
Recruitment Cost (amortized over 3 years)	1,200	
Management Overhead (10%)	520	
TOTAL ANNUAL EMPLOYEE COST	\$101,400	

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 Yes AI AI vs Hiring Worksheet

AI Solution Cost Calculator

Calculate the investment required for an AI automation solution that can handle similar tasks.

Cost Component	Typical Range (\$)	Your Business (\$)
Initial Setup & Integration	2,000 - 5,000	

Cost Component	Typical Range (\$)	Your Business (\$)
Monthly Subscription x 12	6,000 - 24,000	
Annual Maintenance & Updates	1,000 - 3,000	
Training & Onboarding	500 - 2,000	
TOTAL YEAR 1 COST	~\$9,500 - \$34,000	
TOTAL YEAR 2 COST (recurring only)	~\$7,000 - \$27,000	

Side-by-Side Comparison

Period	Employee Cost (\$)	AI Cost (\$)	Savings (\$)
Year 1			
Year 2			
3-Year Total			

Typical Savings Range

Most Australian businesses save **\$50,000 - \$180,000** over 3 years by choosing AI automation over hiring for routine tasks. The exact savings depend on the role complexity and the AI solution scope.

ROI Calculation Worksheet

Calculate your return on investment and payback period for AI automation.

Annual Employee Cost (from Page 1)

Annual AI Cost (Year 2+, from Page 2)

Annual Savings

Monthly Savings (÷ 12)

Year 1 AI Setup Cost (from Page 2)

Payback Period (Setup Cost ÷ Monthly Savings) **months**

Key Considerations Checklist

- ✓ **Scalability:** AI solutions can handle increased volume without proportional cost increases
- ✓ **Consistency:** AI delivers the same quality 24/7 without fatigue or sick days
- ✓ **Speed:** AI can process routine tasks 10-100x faster than humans
- ✓ **Risk:** No recruitment risk, probation periods, or turnover costs
- ✓ **Focus:** Frees your team to focus on high-value strategic work

Need Help With Your Analysis?

Our AI specialists can help you identify the right automation opportunities and build a detailed business case for your specific situation.

Book a Free Consultation

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